

# 101 Interview Questions

1. What can you do for this company?

2. Why should we hire you?

3. What do you know about our company?

4. What attracted you to this company?

5. Why are you the best person for the job?

**6. Tell us about yourself**

**7. List 5 words describing yourself**

**8. What are your strengths?**

9. What are your weaknesses?

10. What responsibilities did you have in past/current jobs?

11. What are your hobbies?

12. What motivates you?

13. What are you passionate about?

14. What are your pet peeves?

15. Do you prefer to work independently or in a team?

16. How would others describe you?

17. If you were a food, what food would you be?

18. Explain a time when you had to take the initiative.

19. What is your biggest achievement?

20. Where do you want to be 5 years from now?

21. What do you like to do in your spare time?

22. What would you do if you won the lottery?

23. What do you ultimately want to become?

24. Do you have any questions for me?

25. Why do you want this job?

26. What did you like least about your previous job?

27. When were you most satisfied with your job?

28. What can you do for us that other applicants can't?

29. Why are you leaving your current job?

30. Are you willing to relocate?

31. What do you know about this industry?

32. What's your ideal company?

**33. What salary are you seeking?**

**34. What is your personal mission statement?**

**35. Describe your work style.**

36. What are three positive things your last boss would say about you?

37. What is your greatest fear?

38. What is your biggest regret and why?

39. What's the most important thing you learned in school?

40. What negative thing would your last boss say about you?

41. What three character traits would your friends use to describe you?

42. What are you most proud of?

43. What kind of personalities do you work best with and why?

44. What are your lifelong dreams?

45. What do you see yourself doing within the first 30 days of this job?

46. What kind of goals would you have in mind if you got this job?

47. What irritates you about other people, and how do you deal with it?

48. Give me an example of a time you did something wrong. How did you handle it?

49. What was the most difficult period in your life, and how did you deal with it?

50. Tell me about a time where you had to deal with conflict on the job.

51. What is your greatest failure, and what did you learn from it?

52. How do you feel about taking no for an answer?

53. Tell me the difference between good and exceptional.

54. What's the last book you read?

55. What's the best movie you've seen in the last year?

56. What is your greatest achievement outside of work?

57. What are the qualities of a good leader?

58. What are the qualities of a bad leader?

59. Tell me about a time when you had to give someone negative feedback. How did you handle it?

60. Who has impacted you most in your career and how?

61. What techniques and tools do you use to keep yourself organized?

62. If I were your supervisor and asked you to do something that you disagreed with, what would you do?

63. If you found out your company was doing something against the law, like fraud, what would you do?

64. What's the most difficult decision you've made in the last 2 years and how did you come to that decision?

65. What do you expect from a supervisor?

66. Describe a typical work week.

67. When was the last time you were angry? What happened?

68. How would you describe the pace at which you work?

69. Do you take work home with you?

70. What type of work environment do you prefer?

71. What is good customer service?

72. Are you overqualified for this job?

73. How long do you expect to be with this company?

74. How are you when working under pressure?

**75. Tell me about any issues you've had with a previous boss.**

**76. Would you rather be liked or feared?**

**77. Has anything ever irritated you about people you've worked with?**

78. Are you willing to put the interests of our company ahead of your own?

79. If you could choose any company in the world to work for, what company would it be and why?

80. Are you willing to take a salary cut?

81. Describe your most rewarding educational experience.

82. What interests you about our product or service?

83. What was your favorite subject in school? Why?

84. What was your least favorite subject in school? Why?

85. Are you willing to spend the next six months as a trainee?

86. Describe your leadership style.

87. How do you know you would be successful at this job?

88. Describe your work ethic.

89. What qualities do you look for in a boss?

90. If you could have the perfect job,  
what would it be?

91. How would you feel about working  
for someone who knows less than  
you?

92. What is your favorite memory from  
childhood?

93. Who are your heroes and why?

94. If you were an animal, which one would you be and why?

95. If you could choose one superhero power, what would it be and why?

96. Who was your favorite manager and why?

97. Who was your least favorite manager and why?

98. How would you make a difference in our organization?

99. When I call your old boss, what will he/she say about you?

100. How do you alleviate stress?

101. Why are you interested in this job?